# **SEISMIC**

# Launch FAQ - HubSpot Embedded Application

## **Official Feature Name**

HubSpot Embedded Application

### Goals

Establish an embedded experience for sellers in HubSpot that explicitly features:

- 1. Predictive Content
- 2. Contextual Workspace

### **Value Prop**

Serve up relevant content right in HubSpot to boost sales efficiency and productivity.

#### **New Features**

• Ability to launch Seismic directly from Contacts, Companies, or Deals in HubSpot

#### How do I enable/configure it?

Requires a HubSpot account admin

- Navigate to HubSpot marketplace and Search for Seismic
- Click Install
  - Authenticate + choose which HubSpot account to link to Seismic to
  - o Authenticate to Seismic to link Seismic to HubSpot instance
- Once completed Seismic will automatically be active on Contacts, Companies, and Deal